



Booth Enhancements Explained

This document will show you how to complete the following steps:

- Step 1: Understanding your options for booth elements and enhancements
- Step 2: Defining booth elements
- Step 3: Changing overall booth elements
- Step 4: Changing each specific type of booth element
- Step 5: Considering booth elements with your goals in mind
- Step 6: Previewing your enhancements



Step 1: Understanding your options for booth elements and enhancements

Once you have established your basic booth template by following the steps provided in the "Getting Started: Building Your Virtual Exhibit Hall Booth" training materials, you are ready to further customize your booth elements.

Booth elements are the 'hot spots' within your booth that make it interactive rather than static (indicated in this example by colored screens/banners).

Customization options center on three basic things:

- 1. How many elements (defined by both your level of partnership as well as the template you select)
- 2. How the elements are sized and positioned
- 3. How attendees interact with these elements



Please note: Champion and Sponsor partners also have the option of enhancing their booths with a customized, pre-approved booth template image rather than selecting from the designs provided by the Conferences for Women. Please contact the Conferences team for more information if you are interested in this option.



Step 2: Defining booth elements

Elements ×

Graphic Image

Doorway Link

Info Card

Content Window

Rotating Banner

Booth Logo

Click Action

Static Public Chat

Static iFrame Window Graphic Image: Displays an uploaded image

Doorway Link: Sends attendees to other areas of the Conference

Info Card: Enables communication (chat, email) between booth reps and attendees

Content Window: Opens content items (video, documents, links, etc.)

Rotating Banner: Displays one or more uploaded images in rotation. Images may be time-coded and may each elicit a separate action.

Booth logo: Features static logo at the top of your booth. Also shows as a thumbnail in other areas of the Conference.

Click Action: Launches action when clicked (i.e., plays a video, links out to a website, opens a chat, etc.)

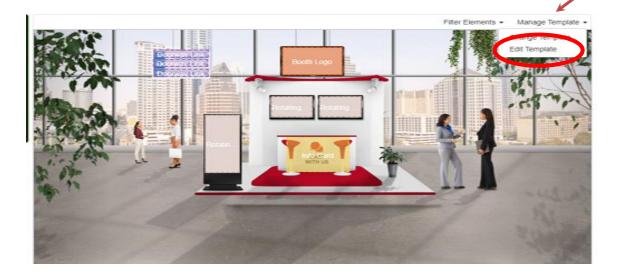
Static Public Chat: Provides non-closeable screen for your booth's public chat

Static iFrame Window: Creates a non-closeable screen with another website embedded



Step 3: Changing overall booth elements

All changes are initiated via the "Manage Template" tab in the upper right, followed by the "Edit Template" option in the drop-down menu.





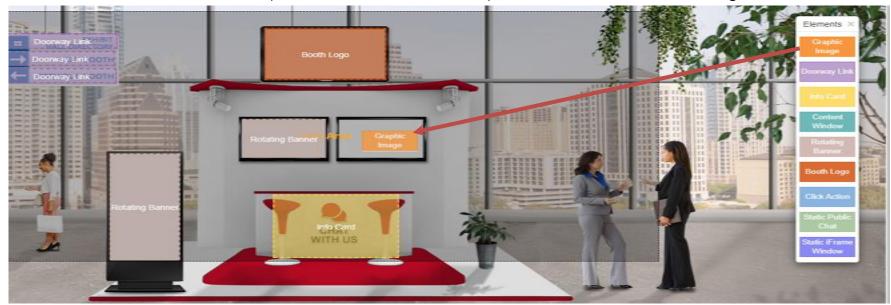
First, remove any current element in the space you want to change. Click the element that you want to remove, see a small white box appear around it, then click "Remove" from the upper left.





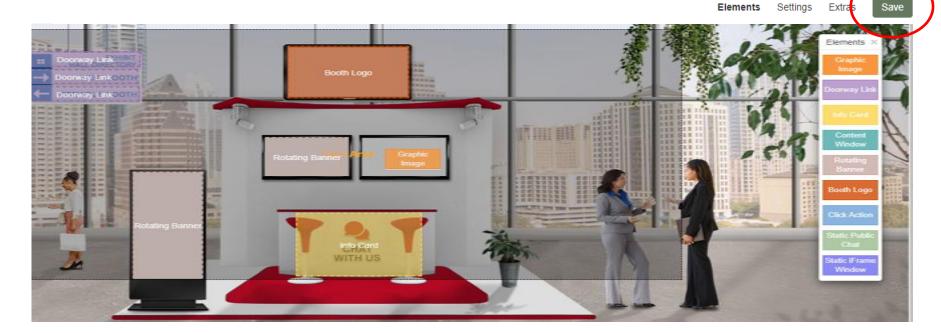
Next, select the element that you wish to add to that hot spot instead from the right-hand menu by clicking that element, then dragging it to the hot spot where you want it to live. Use the corners to re-size the element so that it fills the hot spot space.

Please note: Elements can live on top of each other. This will be important to remember when adding click actions.





Be sure to click "Save" in the upper right corner EVERY TIME you make a change





Please note: When you make a change to your template, do not check the "Save as New Template" box. Only press the "Save" button.

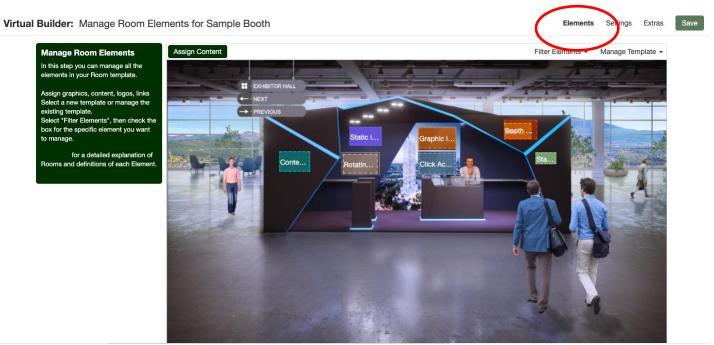
Elements Settings Extras Save



Step 4: Changing each specific booth element

**In order to move forward with changing specific elements that were either included in your template or that you just added/edited, you need to be on the "Manage Room Element" page.

To get to this page when you are finished adding/editing elements, press "Save" and you will be brought back here. Click "Elements" in the menu bar to get started with making your changes.**

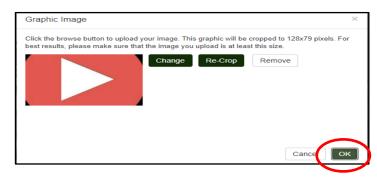




Step 4: Changing each specific booth element How to add a Graphic Image

Graphic Image: Displays an uploaded image

- First, click on the hot spot that you have designated for Graphic Image.
- A pop-up will appear allowing you to browse your computer for the image you wish to use. You can either size the image before you upload, or you can upload then use the crop feature provided. Be sure to check to make sure the image appears correct and then click "OK".
- Please note: You will not see the image that you just uploaded right away. Sometimes, you will see the image underneath the text "Graphic Image". Don't worry – this is not where you will check your changes. Changes can only be viewed correctly in Preview Mode (as described in "Getting Started: Building Your Virtual Exhibit Hall Booth" training).



Please note: Each Graphic Image should be accompanied by an action to maximize engagement with attendees! More on how to add an actions later in this training.

Elements ×

Graphic Image

Doorway Link

Info Card

Content Window

Rotating Banner

Booth Logo

Click Action

Static Public Chat

Static iFrame Window

Reminder: Be sure to click "Save" in the upper right corner EVERY TIME you make a change





Step 4: Changing each specific booth element How to add a Doorway Link

Doorway Link: Sends attendees to other areas of the Conference

This is not an element that you will edit. Rather, show management has added Doorway Links in each booth so that we can allow attendees to move between booths as well as easily navigate back to the pavilion page.

In addition, show management will be adding Doorway Links over your Booth Logo. This will allow attendees to see your company description in two separate places: both when they hover over your Booth Logo while in the Pavilion view within the virtual exhibit hall, as well as when they are viewing your booth alone.

Please do not move or change either of the Doorway Links elements.

Elements ×

Graphic Image

Doorway Lin

Info Card

Content Window

Rotating Banner

Booth Logo

Click Action

Static Publi Chat

Static iFrame Window





Elements ×

Graphic Image

Doorway Link

Info Card

Content Window

Rotating Banner

Booth Logo

Click Action

Static Public Chat

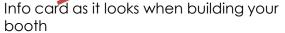
Static iFrame Window

Step 4: Changing each specific booth element How to add an Info Card

Info Card: Enables communication (chat, email) between booth reps and attendees

We've added a "Chat with Us" graphic and Info Card click element to each of the booth templates. When attendees click "Chat with Us", they can see which booth reps are present at any time, start a 1:1 chat, or email a booth rep who is not available for a chat. Information on how to register your assigned booth representative(s) will be provided by the Conferences for Women.







Info card as it looks when attendees click "Chat With Us"

Reminder: Be sure to click "Save" in the upper right corner EVERY TIME you make a change





Step 4: Changing each specific booth element How to add a Content Window

Content Window: Opens content items (video, documents, links, etc.)

Content Windows require a graphic image to show attendees where to click to access information.

In the below example, the "Join our team" graphic image is overlaid onto a Content Window. When an attendee clicks this image, a Content Window opens (large, and on top of the booth) to reveal available items (in this example, a video, a link, and a downloadable pdf).





Please note: In order to add a Content Window, you must first add all content to the Content Library. Please see the next slides for guidance.

Elements ×

Graphic Image

Doorway Link

Info Card

Content

Rotating Banner

Booth Logo

Click Action

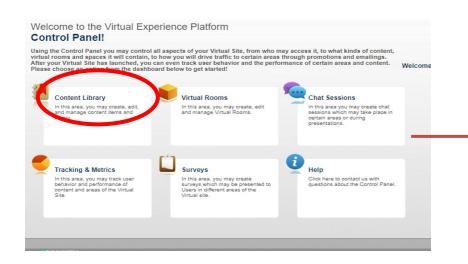
Static Public Chat

Static iFrame Window



Step 1: Select "Content Library" from the Control Panel home page

Step 2: On the new page that opens, click the green "Add Content" button



Edit Libi	rary: TX Conference for Women			
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lain > Content Lit	orary > Edit Library		Welcome, Kelly Gray - TESTING! Account	Setting
Content Library	In this area you may edit an existing content li	brany		
irtual Room	in this area you may out an exist of content in	orary.		
	Add Content			
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o p	Content Type	Creation Date		
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	Content Folder	and MM DD YYYY		
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	Search Clear Options			
	Title Owner Locatio	n Type Localization	Creation Status	



Step 3: On the new page that opens, fill in the fields (mandatory fields are marked with an asterisk):

- Content Title = the internal title that you will see in your reporting
- Display Name = the external title that attendees see in the virtual environment
- Description = Will be displayed under the Display Name in the listings of Content items.
- Searchable = If you don't want attendees to be able to search and find your content item, tick the "Not searchable" box.
- Localized Instance Affiliation = Tick the localization you are using (even if there is only one box for Localization)
- Content Folder = Do not check a box
- Language = Select "English"
- Time Bracket = Select "None"

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None		♦)				



Step 4: Select the appropriate Content Type from the drop-down menu.

Different Content Types have different formats and use cases:

- Audio = Audio file that plays in the environment
- Download = Any file that can be downloaded by the attendee (you must upload the file into the Content Library)
- Link = Link to a website
- Video = Video file that plays in the environment
- Webinar = Link to a webinar platform
- Moderated Chat Session = Opens up a moderated chat session (requires the moderated chat to be setup beforehand)
- HTML window = Opens an iFrame with HTML code

Once you select your Content Type, additional fields will pop up accordingly for you to complete.







Step 4 (cont'd):

Please note: One of the fields that will pop up according to the Content Type that you have selected is the "Target" field.

The "Target" is how a content item opens: either "iFrame" (within the virtual experience) OR "Normal" (in a new tab).

You can set the size of the iFrame OR leave the fields blank for "auto-sizing."

Depending of the content type, we recommend the following:

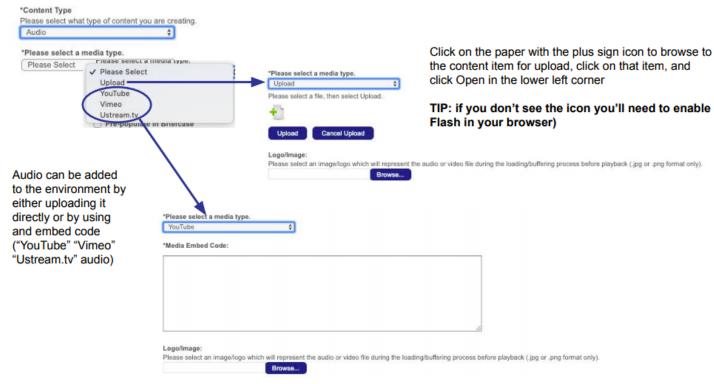
- Audio: either iFrame or Normal
- Download: ONLY PDFs will open in an iFrame; everything else must be set to Normal, which will initiate a download to the user's desktop
- Link: either iFrame or Normal
- Video: either iFrame or Normal
- Webinar: Some platforms such as Webex, GoToMeeting require the webinar to open up in a separate tab (window).

Be sure to test each Content item and the Target that you selected to ensure functionality on the attendee side in Preview Mode!



How to add an **Audio** piece of content

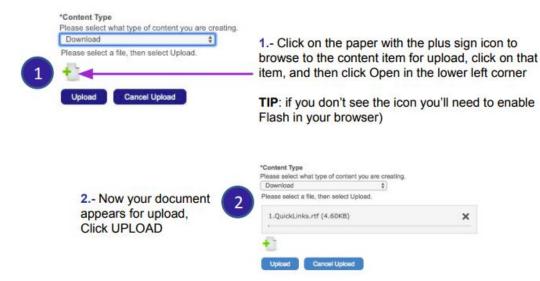
Step 4: Changing each specific booth element How to add content to the Content Library (cont'd)





How to add a **Download** piece of content

Step 4: Changing each specific booth element How to add content to the Content Library (cont'd)



3.- Once the file is uploaded you'll see a the message "1.Doc Name Finish". Your content has been uploaded Proceed to the next step.





How to add a **Link** piece of content

Step 4: Changing each specific booth element How to add content to the Content Library (cont'd)

- Add the URL link
- 2. Specify how the link opens:
- Normal = in a new tab (window)
- iFrame = inside the virtual environment

TIP: Not all webpages allow you to link to their content within an iFrame (ie Facebook, LinkedIn and all HTTP websites block this functionality). Choose the appropriate method for the content you are sharing (website = Normal (new tab), PDF document = iFrame) and test to confirm the intended functionality.

3. Pass User Data: by default this will remain unchecked.

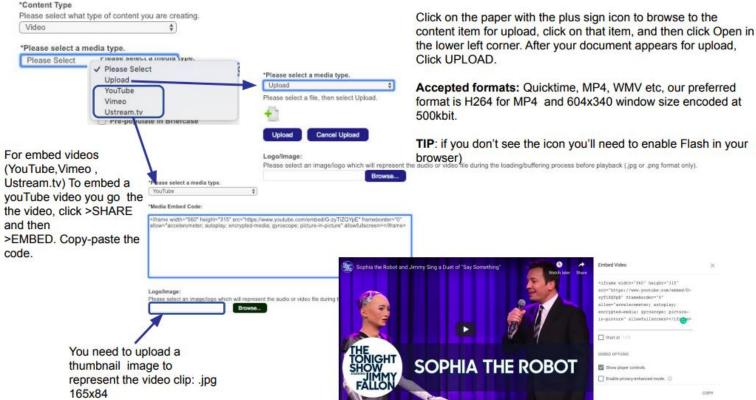
This feature is used in very specific settings, please check with your Project Manager if have questions about this option.





How to add a **Video** piece of content

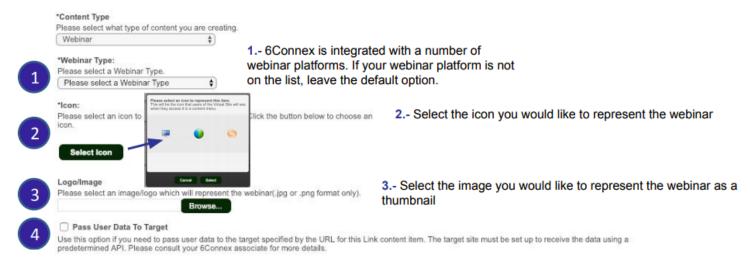
Step 4: Changing each specific booth element How to add content to the Content Library (cont'd)





How to add a **Webinar** piece of content

Step 4: Changing each specific booth element How to add content to the Content Library (cont'd)



4.- Pass User Data: Certain webinar platforms can receive attendee data from 6Connex. *Please verify if this is applicable to your content before you check this box

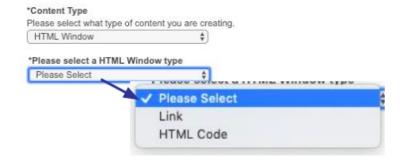


Step 4 (cont'd):

How to add an **HTML Window** piece of content

The HTML content item opens up an iFrame within the virtual environment.

You can apply the HTML code or a link to an HTML page.





Step 5: Finish up your selections for this piece of content

- "Use Survey?" = Please do not check this box this survey function is turned off for the Conference.
- "Tags" = The Tag system allow you to assign keywords to your VIDEO content (this only works with video content type). Related content items are displayed next to the video item while playing.
- Click "Submit" to save your changes to the system.
 The content item should now be displayed within the Content Library.

You have just added a piece of content!

You will repeat this process to add as many pieces of content as needed.

_	Use Survey?	
	Tags Enter keywords that you would like to associate with this piece of content. Using words which appear in the Preferences Tags list can make your content more likely to show up in visitor's content recommendations. Separate keywords with a line return.	
	Choose Preference Tags	
	Cancel Submit	



Doorway Linl

Content

Window

Booth Logo

Click Action

Static iFrame

Window

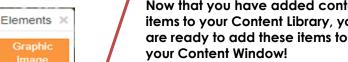
Step 4: Changing each specific booth element How to add a Content Window (cont'd)

Content Window: Opens content items (video, documents, links, etc.)

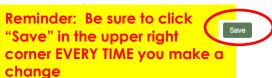
Now that you have added content items to your Content Library, you

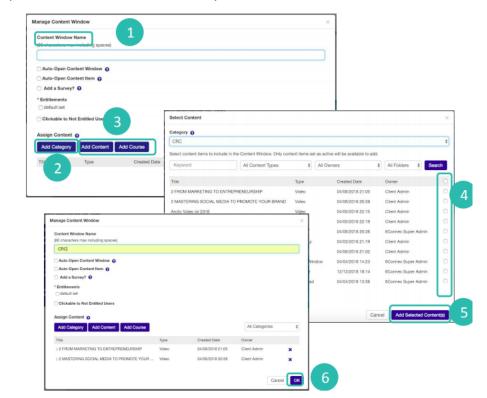
- Name
- 2. Add a Category
- to select the Category of the Content
- 4. Click on the checkbox to want to include.
- Click "Add Selected Content"
- Click "OK" to be taken back to the Virtual Builder screen

Reminder: Be sure to click "Save" in the upper right corner EVERY TIME you make a change



- 1. Fill in the Content Window 3. Add the Content, and be sure
- select the content item you







Step 4: Changing each specific booth element How to add a Rotating Banner and a Booth Logo

Graphic Image

Doorway Lini

Info Card

Content Window

Rotating Banner

Booth Logo

Click Action

Static Public Chat

Static iFrame Window **Rotating Banner:** Displays one or more uploaded images in rotation. Images may be time-coded and may each elicit a separate action.

Booth logo: Features static logo at the top of your booth. Also shows as a thumbnail in other areas of the Conference.

The process for setting up each of these elements is detailed in the "Getting Started: Building Your Virtual Exhibit Hall Booth" document and video, which may be accessed via this link: https://www.conferencesforwomen.org/exhibitor-booth-training/.



Elements × Doorway Linl Content Window **Booth Logo** Click Action Static iFrame

Window

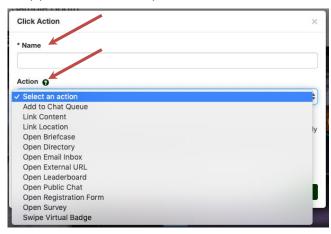
Step 4: Changing each specific booth element How to add a Click Action

Click Action: Launches action when clicked (i.e., plays a video, links out to a website, opens a chat, etc.).

Click Actions require a graphic image to show attendees where to click. This is achieved by layering elements.

Click once on your "Click Action" hot spot. In the pop-up box, first name the Click Action, then select a specific Action from the drop-down menu. Decide whether you wish to auto-launch this Action by either clicking the "Auto-Launch Target?" box or leaving it blank, then click "OK".

Please note: Actions that are set to happen automatically when attendees enter the booth may block the rest of your booth from being viewed until/unless the attendee closes it. Only ONE action, if any, should be set to happen automatically, and this feature should not be used if you are using an intro video (more details later).







Step 4: Changing each specific booth element How to add a Click Action (cont'd)

Most frequently-used actions:

ADD CONTENT: The Click Action will open specific content (i.e., video, image, downloadable pdf, etc.)

OPEN EXTERNAL URL: The Click Action will link to an outside website. When adding your URL/website, be sure to add the FULL website name (including http:// or https://).

You have the option of opening either a separate browser or in iFrame. An iFrame is a window that opens on top of your booth, and that can be expanded or closed. We recommend iFrame, so long as your website allows for iFrames, because this will make it possible for attendees to browse your website without having to leave the show environment to do so. When adding an iFrame, you will be asked for the size of the window. You may select a size – a width and height up to 1000 pixels – or you may leave blank and it will open as big a window as possible.

OPEN PUBLIC CHAT: The Click Action will open up a public chat box within your booth, which you can utilize to pose questions to attendees who visit your booth.

In order for this Click Action to work, you must first set up a public chat.

- Step 1: On your Virtual Builder screen, select "Extras" on the top right menu bar
- Step 2: Scroll down to Public Chats and select "Manage"
- Step 3: Click "Add Public Chat"
- Step 4: Give your Public Chat a title, choose to either start with a pinned message or leave this blank, and select the position within your booth where it will appear when clicked (either left, center, or right).
- Step 5: Click "Save"

Please note: Public chats may be added without a Click Action, either as automatically-loaded icons or as a static public chat window that stays open within your booth at all times. More details ahead.



Step 4: Changing each specific booth element How to add a Click Action (cont'd)

Most frequently-used actions (cont'd):

SWIPE VIRTUAL BADGE: The Click Action will provide a mechanism for lead retrieval – a way for attendees to provide you with their contact information. Just as with other Click Actions, Swipe Virtual Badge requires a graphic image to show attendees where to swipe. This is achieved by layering elements.

When an attendee "swipes" their badge in your booth, an email will be sent to your designated contact(s) with her/his name, email, and any optional information (s)he chose to include in their profile. Just like in person, giving an attendee an enticing reason to share their information is usually the best practice for collecting their information. Ideas include:

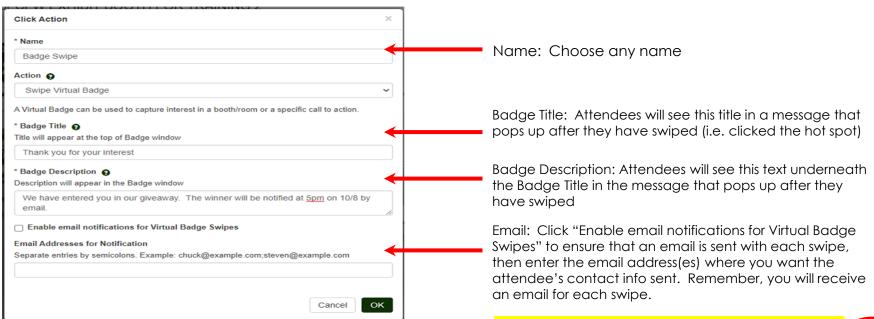
- Continuing a chat or conversation around job opportunities
- Providing a giveaway or discount offer
- Offering a chance to enter a sweepstakes
- Committing to donate to a charity for every badge swiped
- Emailing link to a free gift (downloadable book, membership, etc.)



Step 4: Changing each specific booth element How to add a Click Action (cont'd)

Most frequently-used actions (cont'd):

SWIPE VIRTUAL BADGE (cont'd)



Reminder: Be sure to click "Save" in the upper right corner EVERY TIME you make a change





Step 4: Changing each specific booth element How to add a Static Public Chat

Elements ×
Graphic Image

Doorway Link

Info Card

Content

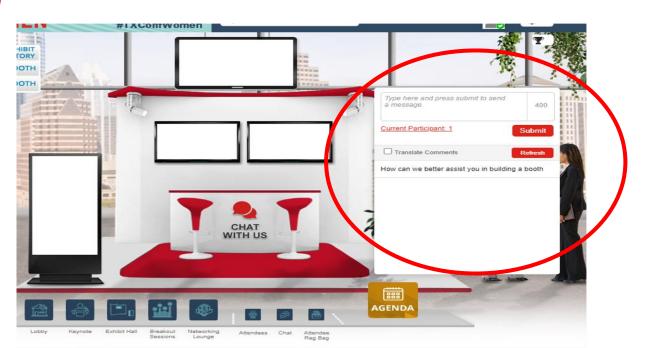
Rotating Banner

Booth Logo

Click Action

Static Public Chat

Static iFrame Window **Static Public Chat:** Provides non-closeable screen for your booth's public chat This element will keep your public chat box open at all times, as in the example below.





Step 4: Changing each specific booth element

How to add a Static Public Chat (cont'd)

To set up your Static Public Chat:

Step 1: Click "Manage Template" on the toolbar on the upper right, then click "Edit Template" in the drop-down menu

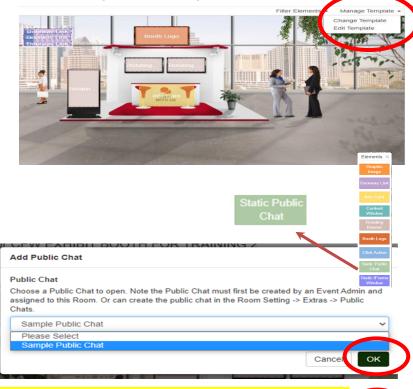
Step 2: Click and drag the Static Public Chat element from the right-hand Elements menu to the place where you want it in your booth. Remember to choose a place within the "safe zone" (indicated by a darkened overlay rectangle)

Step 3: Size the Static Public Chat element as you want it to be seen on the screen for attendees by dragging the outline corners.

Step 4: Click "Save"

Step 5: Click on the Static Public Chat hot spot and select a Public Chat to assign to this area from the drop-down menu, then click "OK"

Step 6: Click "Save"



Reminder: Be sure to click "Save" in the upper right corner EVERY TIME you make a change





Step 4: Changing each specific booth element How to add a Static iFrame Window

Static iFrame Window: Creates a non-closeable screen with another website embedded

Just like with Static Public Chat, a Static iFrame Window will always be visible to attendees in your booth.

A great use case for a Static iFrame Window would be if you wanted your website to be open and visible always, without requiring a Click Action. Your Static iFrame Window appears as a "picture in picture" image within the booth, and can be scrolled, clicked, etc. by attendees just as they would if they were on your website in a separate tab.

Please note: With this option, attendees will not have the option of increasing the size of the Window, as they would with the Click Action "Open External URL". For this reason, you'll want to make choices that best suit your needs.



Elements ×

Graphic Image

Doorway Link

Info Card

Content Window

Rotating Banner

Booth Logo

Click Action

Static Public Chat

Static iFrame Window



Step 4: Changing each specific booth element

How to add a Static iFrame Window (cont'd)

To set up your Static iFrame Window:

Step 1: Click "Manage Template" on the toolbar on the upper right, then click "Edit Template" in the drop-down menu

Step 2: Click and drag the Static iFrame Window element from the right-hand Elements menu to the place where you want it in your booth. Remember to choose a place within the "safe zone" (indicated by a darkened overlay rectangle)

Step 3: Size the Static iFrame Window element as you want it to be seen on the screen for attendees by dragging the outline corners.

Step 4: Click "Save"

Step 5: Click on the Static iFrame Window hot spot and assign a URL/website address. Remember to use the full address, including http:// or https://. Then click "OK"

Step 6: Click "Save"





Step 4: Changing each specific booth element How to add an Intro Video

Please note: This feature is available to Champion and Sponsor level partners only.

An **Intro Video** is an optional video that can play automatically when attendees enter your booth for the first time.

To activate an Intro Video:

Step 1: Add the desired video to your Content Library

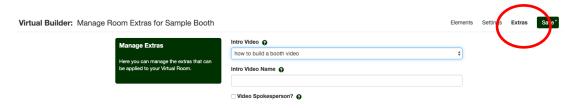
Step 2: Click "Extras" on your Virtual Builder page's menu bar

Step 3: Using the Intro Video drop-down menu, select the video that you wish to add

Step 4: Add an Intro Video Name

Step 5: Leave the "Video Spokesperson" box blank, and ignore the "People Movie" button

Step 6: Click "Save"







Step 4: Changing each specific booth element How to add a Broadcast Message

Please note: This feature is available to Champion and Sponsor level partners only.

A **Broadcast Message** is an optional message that you can send out to attendees within your booth. The Broadcast Message will be seen by attendees for a specific timeframe OR until the attendee closes the message – you will make this choice during set up.

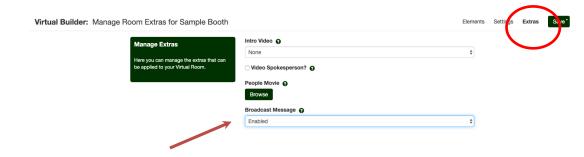
To activate a Broadcast Message:

Step 1: Click "Extras" on your Virtual Builder page's menu bar

Step 2: Select "Enabled" from the drop-down menu underneath "Broadcast Message"

Step 3: Click "Save"

Instructions on how to set up the Broadcast Message may be found in the Room Reps training materials







Step 5: Considering booth enhancements with your goals in mind

The following activation concepts are example 'experiences' for your booth. These concepts are built outside of the event platform and typically only require simple videos, forms, chat functions, or graphics; however, each concept is still integrated directly into your booth experience via iFrame. Please note: Cisco WebEx is our preferred video chat platform and use is requested for any live video executions.

Goal: Brand Awareness

- Utilize the livestream function to host virtual sessions in your booth, like a group meditation or SFH (stretch from home) yoga led by employees from your organization (highlighting work/life balance). Invite attendees to enter the experience, win a free meditation app subscription for a year, collect their contact information, and more. Here's a recent example produced by the NFLPA.
- Host coffee breaks in your booth with a local coffee shop (support small business to showcase your values!). Share tips and tricks for making the perfect cup at home. CFW can help to pre-promote the experience, including providing menus/shopping lists so that attendees are prepared to support the business. This is a fun way to drive engagement and collect attendee data.

Goal: Talent Acquisition / Data Collection

- Offer a personalized mantra maker within your booth. Create a simple entry form with survey for attendees to select insights about themselves and their work style along with contact information. During follow up, email participants their personalized mantra.
 Connect the mantra back to your organizational values and provide an invitation to connect with a recruiter
- Provide virtual gifts to attendees that "swipe" their badges in your booth and/or submit their resumes to your recruiters onsite (e.g., playlist of women-led podcasts, digital subscriptions, credits, etc.). Agencies like <u>Canary</u> can easily execute this for your team

Goal: Highlight Employer Brand

• Showcase your philanthropy while supporting a key community partner (e.g., Girls Who Code). For every badge swiped at your booth, donate \$1 to the organization and have attendees enter your booth by watching a video of an executive talking about the partnership alongside an interview with the non-profit/ community members they support.

Click here for additional <u>ideas</u> and sample <u>pricing</u> from vendor OneChanceMedia. There are many vendors executing similar programs, so we encourage you to explore within your network as well.



Step 6: Previewing your enhancements

Once you have completed your changes, it's time to preview it.

Make sure you have clicked "Save", then close the Virtual Builder tab in your browser. Next, log out on the Virtual Experience Platform tab in your browser.

Your next step is to send us an email to let us know when you are ready so that we can activate your preview function! Please be sure to include your booth name when you email. We will reply to you with instructions within one business day.

<u>istamour@conferenceforwomen.org</u> (This email is for Preview requests only)

Please note: Should you opt to login to edit your booth, you may notice a "Preview" option. Please disregard this option – this is **not** where you can see your booth in action. You can only preview your booth after the Conferences for Women have received your preview request and refreshed the system - at which time we will reply to your email and send a preview link. You need to email us **EACH TIME** you change the booth and want to preview it. Please do not be alarmed if you do not see the changes that you have made immediately after editing – you will need to wait to view your booth in Preview mode in order to see the changes!

All other set up questions should come to:

Kelly Gray <u>kgray@conferenceforwomen.org</u> OR Michelle Voetberg <u>exhibitors@conferenceforwomen.org</u>

IMPORTANT: If you are experiencing any difficulties with any of these steps, the Conferences for Women team is here to help! Please do not hesitate to reach out to us using the contact information above, and we will be happy to team up with you through the booth set up process.



Booth Enhancements Explained

You should now know how to:

- Change your overall booth elements and specific enhancements
- Define all booth elements in the Elements menu
- Add and/or remove specific booth elements to your booth
- Change specific booth elements within your booth
- Consider booth element selections that best support your goals
- Preview your enhancements



Additional Resources

For basic booth building, the precursor to this Booth Enhancements Explained training, please see our document and video:

Getting Started: Building Your Virtual Exhibit Hall Booth

For guidance/execution details for assigned booth representatives, please see our document:

6Connex-DS-BoothRepGuide

Information on how to register your assigned booth representatives will be provided by the Conferences for Women.



Contact Information

Sponsors:

General booth building questions: kgray@conferenceforwomen.org

Booth preview: istamour@conferenceforwomen.org

Exhibitors:

Email the specific Conference exhibit team with booth questions and for previews

Texas: exhibitors@txconferenceforwomen.org

Pennsylvania: exhibitors@paconferenceforwomen.org

Massachusetts: exhibitors@maconferenceforwomen.org